



# Magazines that promote Winnipeg's best places



Fanfare's unique media properties, which include **magazines** and websites, are highly sought after by those who want the best.

For three decades we have been helping consumers find the most notable shops, restaurants and leisure activites our city has to offer.

## The Fanfare Philosophy

#### **CREDIBLE EDITORIAL OPINION**

Readers want recommendations on how to spend their time and money and are seeking out informed thirdparty endorsement they can trust. Unlike many other local magazines, Fanfare's editorial is not influenced by advertisers. All editorial is based on research and experience. It delivers precisely what readers need.

#### **KNOWLEDGEABLE RESTAURANT REVIEWS**

Ciao! reviewers have significant restaurant knowledge, visiting over 100 local restaurants each year assessing the local food scene. Restaurants are measured on:

**FOOD TASTE** 

**FOOD PRESENTATION** 

MENU

TABLE SETTING

SERVICE

WELCOME

ATMOSPHERE

**EXTRAS** 

A review is only written after a minimum of three experiences. Those that don't meet quality standards are removed from the published database. Reviews that run in Ciao! are repurposed in WHERE and Taste for the benefit of visitors to Winnipeg.



#### **DIRECTORIES OF THE BEST PLACES**

Each year, our editorial team and contributors personally visit over 300 stores, restaurants and attractions and locally owned businesses are always given priority consideration for editorial inclusion in our editorial recommendations.

#### **ESTABLISHED REPUTATION**

Since 1984, Fanfare Magazine Group has been committed to publishing magazines with the best local content in the market. Today, President and Publisher Laurie Hughes continues to draw inspiration from her late husband (and founder) Brad Hughes to celebrate local flavour in the new media landscape.

Informed editorial opinions about the best of the city



Ciao! is delivered directly to *high market* **areas** and is available free of charge at specialty food and wine stores.

Since its inception in 1997, *Ciao!* has established a loyal and growing readership in print and online.



# Ciao! readers are enthusiastic and engaged!

- They dine out frequently using the magazine to seek recommendations on different restaurant options and fashion trends.
- They entertain at home often using the magazine to seek recommendations on recipe and decor ideas.
- They are "early adopters" being the first to try a new restaurant, buy a new product, or experience a new service.
- They are primarily females representing a very influential demographic group that is looking for good restaurant and entertainment advice.
- They try new restaurants using the magazine to keep up-to-date when seeking new dining ideas.
- **They try new recipes** referencing current and past issues when entertaining at home.
- They try new trends seeking local sources for current design, decor and fashion ideas.
- They try new advertisers visiting businesses that advertise in Ciao!, trusting the messages from places that excel at their craft.



**FAST FACTS** 

4 Regular Issues

**Circulation - bi-monthly** 

2 Specialty issues

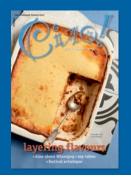
Holiday Issue & **Culinary Travel Issue** 

160,000

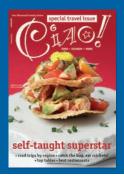
Circulation (÷2)

Delivered to high-income homes in Winnipeg, copies available free at specialty food & wine stores

Digitally available via Joomag on ciaowinnipeg.com













# Inside each issue **y**

#### CIAO! NEWS

Experience the city with our picks for the season's hottest happenings. What's new, what's cool, what's now. From hip neighbourhoods to trending restaurants, from can't miss retailers to must-see performances.





#### CIAO! COOKS

Themed entertaining and menus set the scene for signature dishes and recipes from top chefs.

#### IN THE KITCHEN

A special multi-page editorial feature showcases the story of a top local chef with beauty pics of food. Signature dishes with accompanying recipes. Makes it a keeper.







#### LISTINGS

Discover the best in shopping, dining and specialty food stores with our extensive listings. All editorial listings have been visited and assessed for quality. A list of exceptional specialty food and wine stores in the city for readers with discerning tastes.

#### ■ FOOD SOURCES

Manitoba is a robust food growing/producing region. Food Sources spotlights local producers contributing to the region's vibrant food scene.

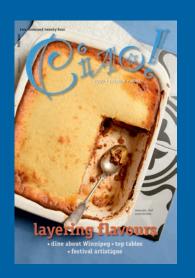




#### **■ TOP TABLES**

Top Tables is designed to encourage discovery of excellent experiences.

Ciao! reviews the best restaurants Winnipeg has to offer detailing the full dining experience, from a variety of appetizers, entrees, and desserts to decor and customer service.



#### **BEST OF WINNIPEG ISSUE**

40,000 copies delivered to high-income homes in Winnipeg, copies available free at specialty food & wine stores.

Digitally available via Joomag on ciaowinnipeg.com



#### **Highlights**

Innovative ways restaurants and hospitality industry players are heating up the dining scene at the coldest time of year. Strategically timed after January, *Dine* About Winnipeg engages with consumers who are experiencing "stay home" fatigue and seeking ways to have fun, and stay social in their winter city.

Plan to take in extraordinary dining out with our annual curated list of multi-course prix-fixed meals that showcase signature chef dishes at budgetfriendly prices. Special culinary events are scheduled throughout *Dine About Winnipeg* days to further amp up the fun.

#### A Perfect Fit

- A package of Winnipeg's best places enables marketers to be associated with excellence.
- Restaurants, retailers, attractions and services attract new local loving customers eager to buy from the best.

# **DINEABOUT**WINNIPEG



# APRIL/MAY

#### **Highlights**

The chocolate issue returns in 2023! Editorial coverage favours one of the world's favourite foods to help readers discover businesses making exquisite chocolate dishes right here in Winnipeg.

Buying Local is a smart and easy way for consumer to be environmentally friendly. Eco-friendly products and protocols are spotlighted.

#### A Perfect Fit

- Ciao! has the trust of an established, loyal responsive readership. This brand's credibility extends to advertisers. Promote chocolate and choco-inspired products and related merchandise (chocolate honey, beer or diamonds!)
- Connect your business to this issue by showing ecoconscious products and services.
- Smartly align your product with a nod or wink to the theme by showing chocolate or green coloured merchandise.

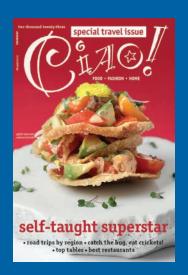


#### CHOCOLATE ISSUE

40,000 copies delivered to highincome homes in Winnipeg, copies available free at specialty food & wine stores.

Digitally available via Joomag on ciaowinnipeg.com





#### **SPECIAL TRAVEL ISSUE**

**80,000** copies are printed in total.

- **40,000** copies delivered to highincome homes in Winnipeg, copies available free at specialty food & wine stores.
- + 40,000 copies delivered to newspaper subscribers in Grand Forks and Fargo, North Dakota and Brandon, Manitoba

Digitally available via Joomag on ciaowinnipeg.com



# **Special Issue** JUNE /JULY

Distributed annually to kick-off the summer holiday season. This issue is filled with ideas for summer fun

#### **Highlights**

- **SUMMER CALENDAR** An upfront feature that sets the scene for summer fun in and around Winnipeg. Festivals, performances and events are presented in an easy to use reference.
- **CIAO!** TRAVELS Exploring Manitoba is encouraged by highlighting must-visit destinations in Manitoba. Themes include rural attractions, culinary destinations, charming towns, beaches and lakes that are a short road trip from Winnipeg.
- **BEST PATIOS** Editor's pick of top patios in Winnipeg for best atmosphere and food.

#### A Perfect Fit

- Attractions, resorts, museums, sports and entertainment facilities offer families fun ways to spend their summer vacation time.
- Hotel and vacation offers driving the tourism and hospitality industry target staycation planners and North Dakota readership.
- Outdoor offers (think picnic promotions) and group recreational activities, patios, casual dining and summertime culinary experiences make it easy for consumers to discover seasonal specials.
- Retailers selling merchandise for outdoor and summer activities, including gear, fashion, food and home goods.



# **AUGUST/SEPTEMBER**

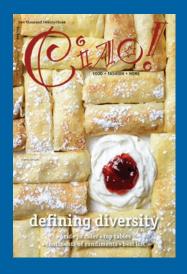
#### **Highlights**

A salute to the diversity of Winnipeg's vibrant food scene! This editorial package broadens Ciao!'s reach, attracts attention from multi-culti consumers and connects them to the places featured in the magazine.

Coverage of the city's best cultural cuisine experiences generates far reaching community engagement.

#### A Perfect Fit

- Ciao! is a smart choice for marketers who are eager to broaden their reach and build stronger, longer lasting relationships with Winnipeg's multi-cultural population.
- Promote merchandise with cultural significance.
- Businesses of all stripes tie into this theme as contributors to Winnipeg's vibrant and diverse business community.

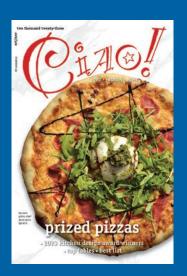


#### **MULTICULTURAL ISSUE**

40,000 copies delivered to high-income homes in Winnipeg, copies available free at specialty food & wine stores.

Digitally available via Joomag on ciaowinnipeg.com





#### **AMAZING KITCHENS ISSUE**

40,000 copies delivered to high-income homes in Winnipeg, copies available free at specialty food & wine stores.

Digitally available via Joomag on ciaowinnipeg.com



#### **Highlights**

Creativity in kitchen design is featured with a showcase of winners of the annual Ciao! Kitchen **Design Competition**. Smart space solutions are revealed along with the latest in materials, appliances, finishes and furnishings.

Design and creativity is in focus in this annual issue. From artistic plating of food by Winnipeg's leading chefs to curated stylish merchandise found in top home and fashion shops this fall issue celebrates beauty and style.

#### A Perfect Fit

- People who entertain frequently at home are more inclined to purchase decorative and functional items for their home. They read Ciao! for inspiration on home entertaining, food and décor ideas.
- Businesses selling premium quality and stylized items – from food to furnishings to fashion –are well poised to capitalize by association with this editorial package. Editorial scope champions aesthetics and quality of design and enables your business to be in the right place in the right way at the right time.



# **Special Issue**



#### **DECEMBER/JANUARY**

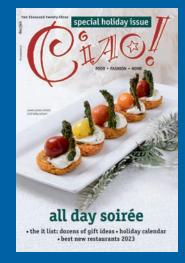
Promotes Winnipeg's best places to shop and dine for the holiday season.

#### **Highlights**

- **HOLIDAY CALENDAR** An upfront feature that sets the scene for the season's holiday-centered events and performances in an easy to use reference.
- IT LIST A multi-page directory of Winnipeg's notable retailers makes a handy shopping reference for gift buying. All editorial listings have been visited and assessed for quality. Gift ideas selected from local stores for photo feature are editor's picks and do not pay to be included.
- **BEST NEW RESTAURANTS** Ciao! reviews the best restaurants detailing the full dining experience. Editor's pick of the Best New places opening in the year are featured.

#### A Perfect Fit

- Ciao! inspires readers to buy locally for their holiday shopping, dining and entertaining at home. This well trusted brand has established credibility that benefits advertisers. Ideas for holiday gifts, entertaining and home decorating and dining align with the best of everything and are judged favourably by association.
- Winter get-aways, stay-cations, and experiential gift giving reinforce loving where you live.
- Gift Card special offers, product subscriptions (wine, cheese, flowers of the month!) by local businesses are sought after by local loving readers.



#### **SPECIAL HOLIDAY ISSUE**

**80,000** copies are printed in total and delivered to highincome homes in Winnipeg, copies available free at specialty food & wine stores.

Digitally available via Joomag on ciaowinnipeg.com





# Ramp up revenues with collabs that work!

#### DINE ABOUT WINNIPEG

A celebration of culinary excellence that has become the city's top restaurant event, generating over thousands of visits during what is traditionally one of the slowest periods of the year. It offers an exciting opportunity for diners to try a new restaurant or a new dish while visiting a restaurant that is alive with activity. This event allows diners to enjoy a three-course prix-fixe menu, specially priced, at participating restaurants.

February 9-25, 2024

#### CHOCOLATEFEST

A spring chocolate festival that features one of the world's favourite foods, specially this event allows diners to try many different chocolate desserts, specially priced at participating restaurants and sweet shops. April 1-30, 2024

#### TASTE THE WORLD

An ethnic food festival each summer that salutes the global tastes of Winnipeg restaurants. This event allows diners to try different traditional meals at lunch time, for a special price, at participating restaurants. August 1-31, 2024

A shopping campaign that aligns likeminded retailers delivering excellent experiences is a smart way to make a big impact. Stand with your local retail community and kickstart a local shopping spree to boost October sales. October 20-30, 2024







DINE ABOUTWINNIPEG







# Ciao! reaches Winnipeggers at home & where they buy local

Home delivery in high income areas by Canstar (to Winnipeg Free Press subscribers & nonsubscribers)

## Regular Issues (Bi-monthly)

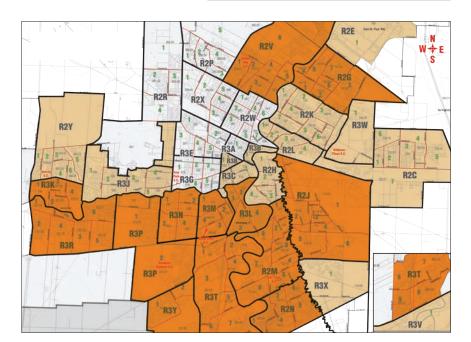
40,000 copies



### **Special Holiday Issues**

80,000 copies





#### PRIVATE WINE & SPECIALTY FOOD STORE **DISTRIBUTION LOCATIONS**



Ciao! promotes Winnipeg's best places with distribution at these local specialty food and wine stores across the city to encourage readers to be vocal and buy local.

#### **CITY CENTRE**

MORDEN'S OF WINNIPEG

674 Sargent Ave

**TALL GRASS PRAIRIE** 

202-1 Forks Market Rd

**VITA HEALTH OSBORNE** 

1 - 166 Osborne Ave

#### **POLO PARK/WEST**

THE CHEESEMONGERS

839 Corydon Ave

**CORNELIA BEAN** 

417 Academy Rd

D.A NIELS

485 Berry St

**DECADENCE CHOCOLATES** 

70 Sherbrook St

**DE LUCA SPECIALTY FOOD** 

950 Portage Ave

**FRESCOLIO** 

2-929 Corydon Ave

**HIGH TEA BAKERY** 

2103 Portage Ave

**KENASTON WINE MARKET** 

1855-A Grant Ave

**KOZAK FOODS** 

2082 Ness Ave

MILLER'S MEAT

1867 Grant Ave

**THE POURIUM** 

942 Portage Ave

**ROBLIN QUALITY MEATS** 

5606 Roblin Blvd

**TALL GRASS PRAIRIE** 

859 Westminister Ave

**VITA HEALTH WESTWOOD** 

3500 Portage Ave

#### **NORTH KILDONAN**

**MILLER'S MEAT** 

7-925 Headmaster Row

#### **NORTH MAIN**

**GIMLI FISH MARKET** 

596 Dufferin Ave

**GUNN'S BAKERY** 

247 Selkirk Ave

**TENDERLOIN MEATS** 

1515 Main St

**VITA HEALTH GARDEN CITY** 

20 - 2188 McPhillips St

#### **SOUTH**

**BERNSTEIN'S MEATS & DELI** 

1-1700 Corydon Ave

**CALABRIA MARKET & WINE** 

139 Scurfield Blvd

**COTTAGE BAKERY** 

1382 Pembina Hwy

**DE LUCA'S TRATTORIA** 

66 South Landing Dr

**FRESCOLIO** 

1604 St Marv's Rd

**GIMLI FISH MARKET** 

625 Pembina Hwy;

1083 St. Mary's Rd

**GREEK MARKET** 

1440 Corydon Ave

**MARCELLO'S MEAT** 

9-200 Meadowood Dr

MILLER'S MEAT

590 St. Mary's Rd;

2-2425 Pembina Hwy

**PIAZZA DE NARDI** 

1360 Taylor Ave

#### VITA HEALTH LINDEN RIDGE

2-1751 Kenaston Blvd

VITA HEALTH ST. VITAL

19 - 845 Dakota St

THE WINEHOUSE

110-1600 Kenaston Blvd

#### **EAST**

**BOULEVARD MEATS** 

1A-49 Vermillion Road

THE CARVER'S KNIFE

29-1530 Regent Ave W

**CONSTANCE POPP** 

180 Provencher Blvd

**FRESCOLIO** 

1-1530 Regent Ave W

FROMAGERIE BOTHWELL

136 Provencher Blvd

LA BELLE BAGUETTE

248 Cathedrale Ave

VITA HEALTH

KILDONAN CROSSINGS

710-1615 Regent Ave W

**COTTAGE BAKERY** 

300 Edison Ave

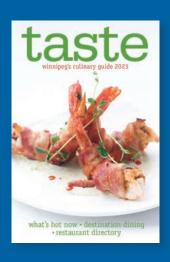


**FAST FACTS** 

40,000 Total circulation - Annually

> Delivered through Travel Manitoba, WAA - Airport Info, **Tourism Info Centres** and hotels citywide.

Digitally available via Joomag on ciaowinnipeg.com &peguru.ca



# **'WHERE SHOULD WE EAT?'...**

... is the favourite question asked by more than 2 million Winnipeg visitors every year, and an increasing number of them are arriving with an intent to dine in the city's best restaurants.

These 'culinary tourists' look for a reliable list of the city's best places and recommendations from local editors of food media.

# This resource is *Taste* Magazine.

Designed to direct convention delegates, tour groups, business people and vacationers to the best neighbourhoods and the best places, *Taste* Magazine is the best place to find Winnipeg's favourite restaurants in one handy guide.



#### BEST RESTAURANTS

A list of Winnipeg's best restaurants created by editors of Ciao! and WHERE Winnipeg.

- **EDITOR'S PICKS SIDEBARS**
- CULINARY NEIGHBOURHOOD DISTRICTS
- VIBRANT RESTAURANT ADS



#### **ADVERTISING RATES**

#### effective January 1, 2024

Ciao! 40,000 per regular issue - Feb-March - April-May - Aug-Sep - Oct-Nov		full pg	2/3 pg	1/2 pg	1/3 pg	1/6 pg
	1 time	\$2,595	\$2,170	\$1,675	\$1,300	\$770
	2 times	2,450	1,985	1,550	1,210	715
	3 times	2,285	1,820	1,425	1,120	645
	4 times	2,115	1,680	1,290	1,030	590
Ciao! Special Editions 80,000 per issue - Summer - Holiday	1 time 2 times	<b>full pg</b> \$3,875 3,495	<b>2/3 pg</b> \$3,105 2,795	<b>1/2 pg</b> \$2,515 2,265	<b>1/3 pg</b> \$1,920 1,730	<b>1/6 pg</b> \$1,160 1,045
,						
Taste		full pg	2/3 pg	1/2 pg	1/3 pg	1/6 pg
		\$2795	\$2235	\$1960	\$1260	\$840

# **DISCOUNT POLICY**

This is a net non-commissionable rate card. Agency commission discounts not applicable

#### **DISCOUNTS FOR WHERE ADVERTISERS**

- With a 3 time or greater contract take 5% off Ciao! rates
- With a 3 time or greater contract take 5% off Taste rates

#### **DISCOUNTS FOR CIAO! ADVERTISERS**

- With a 4 time contract take 5% off Taste rates (can be combined with WHERE discount)
- With a 2 time or greater contract in Ciao! add 50% to Ciao! rate for Ciao! Special Edition rates

#### **DISCOUNT PAYMENT PLANS**

- With a 6 time contract in WHERE or a 4 time or greater contract in Ciao! take 5% off for advance autodebit payment or take 5% for advance credit card payment
- All other publications and frequencies take 5% off for advance credit card payment or take 5% off for advance autodebit payment

#### **PREMIUMS**

- COVER POSITIONS: inside covers add 10%, outside back cover add 25%
- SPECIAL POSITIONS: guaranteed position add 10%
- · TAXES: add 5% GST

## **PUBLICATION SCHEDULE**

#### **January 2024 - January 2025**

Publication 2024	Booking Deadline	Camera Ready Art Deadline	Prepay Date	Distribution Date
Ciao! Feb/Mar	22-Dec	28-Dec	15-Jan	1-Feb
Ciao! April/May	26-Feb	28-Feb	15-Mar	28-Mar
Ciao! Summer	29-Apr	2-May	15-May	6-June
Ciao! Aug/Sep	28-Jun	3-Jul	15-Jul	1-Aug
Ciao! Oct/Nov	30-Aug	3-Sep	13-Sep	3-Oct
Ciao! Holiday	23-Oct	25-Oct	15-Nov	28-Nov

## **AD SIZE & PRODUCTION SPECIFICATIONS**

Please make document size exactly the same as ad size (add .125" bleed and crop marks ONLY on full page ads)

	CIAO! / Taste		
	Width"	Height"	
Full Page [with .125" bleed]	6.25	9.25	
Full Page [trim size]	6.	9.	
2/3 Page	3.625	8.125	
1/2 Page [horizontal]	5.5	4.	
1/3 Page [square]	3.625	4.	
1/3 Page [vertical]	1.75	8.125	
1/6Page	1.75	4.	
1/6 Page	2.25	4.875	

#### ACCEPTABLE FORMATS FOR CAMERA READY ADS

- Adobe Acrobat PDF press-ready
- · Photos must have minimum resolution of 300 dpi and must be CMYK. No RGB files
- All document colours must be CMYK. No RGB or SPOT colour
- No Word, Corel or other Microsoft files accepted
- Please offset crop marks at minimum of 0.125", so they are not coming into the bleed

#### **SUBMITTING CAMERA READY ADS**

- Please submit press-ready PDFs by email if smaller than 9MB
- Files larger than 9MB can be sent via dropbox.

Call 204-943-4439 for any questions.

